**BRAD LITTLE** GOVERNOR

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## WORKFORCE DEVELOPMENT COUNCIL

317 W Main Street, Boise, Idaho 83735-0510

#### **Grant Review Committee Meeting Minutes**

 Date:
 Tuesday, June 28, 2022

 Time:
 3:00 PM - 4:30 PM

**Committee Members:** Brian Cox, Jake Reynolds, Jay Larsen, Jeff Greene, Jenni Bradford, Joe Maloney, Kelly Kolb, Rico Barrera

Staff: Paige Nielebeck, Rebecca Watson, Matthew Thomsen. Stacy James, Amanda Ames, Caty Solace

Guests:

Called to order at 3:03 p.m.

Welcome

Roll Call – Quorum met

Review Agenda – No changes

Review May 24, 2022 Meeting Minutes

Motion by Mr. Cox to approve the May 24, 2022 Meeting Minutes as written. Second by Mr. Reynolds. Motion carried.

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#### WDTF Financial Summary

#### WORKFORCE DEVELOPMENT COUNCIL

Fiscal Year 2022 Budget

For the Period July 1, 2022 - May 31, 2022

WDTF								
State Expenditure Category		Budget		Actual		ler/(Over)	Actual %	
Salary & Benefits	\$	403,100	\$	360,240	s	72,630	89%	
Personnel	\$	403,100	\$	360,240	\$	72,630	89%	
Administrative Services & Supplies	\$	6,000	\$	3,559	\$	3,929	59%	
Communication Costs		7,500		10,070		(1,630)	134%	
Computer Services & Supplies		26,500		18,163		9,395	69%	
Contracts, Events & Other Council Activities		528,500		406,141		231,334	77%	
Employee Development, Memberships & Subscriptions		7,500		9,587		(2,087)	128%	
Employee Travel Costs		14,900		9,234		6,703	62%	
Rentals & Operating Leases		8,500		7,671		1,602	90%	
Government Overhead & Insurance		3,000		2,732		2,817	91%	
Operating Budget	\$	602,400	\$	467,158	\$	252,063	78%	
Grand Total	\$	1,005,500	\$	827,398	\$	324,693	82%	

Trustee and Benefits	Beginning Balance	Disbursements	Ending Balance		
Grant Reimbursement(s) Spending Authority	\$ 11,750,000	\$ 4,179,350	\$ 8,217,629		

WDTF Financial Summa	WDTF Revenue								
WDTF Cash Balance 4/1/2022 \$	13,973,418	Month	Transfer In			Interest	Coll	ection Cost	
Revenue	998,547	July	\$	232,883	\$	3,453	\$	-	
Interest	6,645	August		779,173		3,331		-	
Payments	794,240	September		5,115		3,430		-	
WDTF Cash Balance 4/30/2022 \$	14,184,370	October		-		4,040		-	
Obligated Employer Grants \$	1,715,160	November		865,303		4,170		57,072	
Obligated Industry Sector Grants	5,940,212	December		15,741		3,660		-	
Obligated Innovation Grants	1,059,632	January		187,079		3,632		-	
*Obligated Outreach Projects &		February		532,462		3,582		13,178	
Allocated Budget	530,365	March		12,533		3,798		-	
**Short Term Financial Assistance Program	2,584,189	April		242,610		5,000			
FY22 WDTF Admin Costs	467,158	May		998,547		6,645		65,322	
Obligated Balance \$	12,296,716	June							
		FY22 Totals	\$	3,871,447	\$	44,740	\$	135,571	
Unobligated Balance \$	1,887,654								
Proposals Under Review	70,000								

Unobligated Balance if all funded \$ 1,817,654

\*Includes all Outreach funding made available for the Committee to allocate for FY22. \*\*Includes all Launch funding made available for FY22.

#### Discussion:

Will the WDTF have a cash balance?

- There will be a cash balance of \$8.2 million. It shows a balance of \$11.75 million but the WDC does not have the spending authority for the whole balance. The WDC gets spending authority from the Legislature.
- The WDC's spending authority is \$4.1 million.

Does the balance carry over to the new fiscal year?

- The balance will be reverted, but the monies are in a dedicated fund for the WDC. It will go back into next year's budget. The Legislature will have to adjust the WDC's spending authority.
- What is the plan for next year's budget?

 For FY23, the WDC has the authority to spend another \$7.6 million. The cash balance will adjust depending on the status of the WDTF. Ms. Secrist may request additional spending authority in the FY24 budget.

There is only \$1.8 million left in the fund to be obligated.

The grant under review is only around \$35,000, but the budget shows \$70,000.

• The budget is prepared before the final application is submitted. The final application came in around \$35,000 instead of \$70,000.

## Traveler's Oasis Truck Plaza – Employer Grant

Traver's Oasis is building a new 33,000 sq. ft. 2 level truck plaza with a large convenience store, wine store, driver's lounge, showers, laundromat, and an expanded food court with 5 food franchises and a cook to order breakfast menu. New business offices and a training center will also be part of the new truck plaza. Also constructed will be a new gas island with expanded bays. New and existing employees will be trained on staffing 5 food franchises, Sonic Burger's, Pizza Hut, Cinnabon, Taco Time, and Krispy Krunchy Chicken. Current food court and restaurant staff will be cross-trained to learn processes for all 5 of the food options offered. Employees will be compensated based on knowledge and expertise of handling all 5 of the food franchise offerings. New supervisory and manager positions will also be added with corresponding wage levels. Training and experience gained will result in promotions and wage increases. They will also be looking to add supervisors in other departments of the new truck plaza, business is expected to increase substantially, resulting in a need for additional management of operation.

## WDTF Request: \$35,250

Discussion:

Is this expansion in Jerome?

• It is in Jerome County in Eden, Idaho.

This does not seem to be offering training outside the normal cost of business. The application does not show job growth for the individuals going through the training.

The application scored low on the matrix. It only scored at \$750 per trainee. The wages are above the \$12 an hour threshold but are still on the low end.

Are these trainings a normal cost of business? Is this going above and beyond getting employees ready for success?

- If an individual does not have fast food experience, without the training, they would not be able to walk off the street and get a job.
- It is up to the Committee to determine if this is a normal cost of business.

Will this program get the entities fully staffed? There is high turnover in this line of work. There is reluctance to invest in the entity because of the nature of the work.

• It is unknown the amount of turnover Traveler's Oasis expects.

• Low wages coupled with the high price of gas could create an inability for employees to consistently make it to work.

The need for training is clearly established but it does not seem to align with the WDTF policies.

Several of the trainings offered are videos. Will a bulk of the staff undergo training of that kind?

• It varies from franchise to franchise. Employees will receive multiple trainings to work across franchises.

If there is high unemployment in this area of the state, then this program is beneficial. The most difficult aspect is determining if the training is outside the normal cost of business.

After reviewing the employer grant rubric, the Committee concluded that the application does not go above and beyond the normal cost of business and does not align with the WDTF policies.

# Motion by Mr. Larsen to decline the Traveler's Oasis Truck Plaza Employer Grant application due to the application not aligning with the goals and intent of the Workforce Development Training Fund.

The application scored either a 1 or 0 on each of the rubric categories.

The denial letter will have very clear indications on why the application was denied.

## Second by Mr. Reynolds.

If the WDC receives an application from an employer with a similar structure or industry as this one, how will that be handled?

- Mr. Thomsen approaches each entity differently. If the WDC starts seeing common needs among one industry, then maybe that industry needs to work together on an industry sector grant or find another way to address the issue.
- There also might be funding through Commerce that entities can apply for if they do not qualify for WDTF.

## Motion carried.

Motion by Mr. Reynolds to adjourn. Second by Mr. Larsen. Motion carried. Meeting adjourned at 3:55 p.m.